

Negotiating an Academic Job Offer: Some Helpful Online Resources

- “Negotiate Like a Professor,” *Inside Higher Ed* Career Advice article
http://www.insidehighered.com/advice/2011/03/14/essay_on_how_to_negotiate_during_the_academic_job_process
- “Negotiating the Job Offer,” *Inside Higher Ed* GradHacker blog
<http://www.insidehighered.com/blogs/gradhacker/negotiating-job-offer>
- “Negotiating a Faculty Job Offer,” *Inside Higher Ed* Career Advice article
<http://www.insidehighered.com/advice/2012/04/11/essay-negotiating-faculty-job-offer>
- “Negotiating Tactics for Women,” *Chronicle of Higher Education* blog
<http://chronicle.com/blogs/onhiring/negotiating-tactics-for-women/29883>
- “Stop Negotiating Like a Girl,” *The Professor Is In* blog
<http://theprofessorisin.com/2013/02/01/stop-negotiating-like-a-girl/>
- List of articles and online resources tagged “Negotiating Your Salary and Position” on PhDs.org
<http://www.phds.org/graduate-school-success/essential-skills/negotiation-skills/negotiating-your-salary-and-position/>
- AAUP publication on Negotiating a First Academic Job
<http://careers.ucsc.edu/grad/pdf/AfterTheOffer.pdf>
- FAQs about Dual Career issues from the U-M Advance website
<http://www.advance.rackham.umich.edu/FAQDualCareer.pdf>
- Guidelines for recruiting and retaining a diverse faculty (good practices for candidates to be aware of) from the Cornell Advance website
<http://www.advance.cornell.edu/documents/VVVrecruit.pdf>